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SECURITIES AND EACHTAINGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	NING January 1, 2005 A	ND ENDING Dec	Emper 31, 2003
	MM/DD/YY		MM/DD/YY
A	A. REGISTRANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER: Cor	nerstone Institutional Inves	stors, Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE	OF BUSINESS: (Do not use P.O. Box No	o.)	FIRM I.D. NO.
74 West Broad Street, S	Suite 340		
	(No. and Street)		
Bethlehem	PA	180	18
(City)	(State)	(Zi	p Code)
	R OF PERSON TO CONTACT IN REGA cial & Operations Principal	<u>1=610</u>	-694-0900
			Area Code - Telephone Number
В	B. ACCOUNTANT IDENTIFICAT	ION	
INDEPENDENT PUBLIC ACCOUNT	TANT whose opinion is contained in this	Report*	
Parente Randolph LLC			
	(Name – if individual, state last, first, m.	iddle name)	
One South Church Street	. 4th Floor Hazleton	PA	18201
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
🖼 Certified Public Accou	ntant	2 PHOC	ESSFr
☐ Public Accountant		APR 2	8 2005
☐ Accountant not residen	at in United States or any of its possession	s. THOM	MSC.
	FOR OFFICIAL USE ONLY		NCIAL
		,	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)

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OATH OR AFFIRMATION

Ĭ, _	Malcolm L. Cowen, II	, swear (or affirm) that, to the best of
my	knowledge and belief the accompanying fina Cornerstone Institutional Inves	incial statement and supporting schedules pertaining to the firm of stors, Inc.
of	December 31	, 20 05 , are true and correct. I further swear (or affirm) that
	ther the company nor any partner, proprietor, ssified solely as that of a customer, except as	, principal officer or director has any proprietary interest in any account follows:
	COMMONWEALTH OF PENNSYLVANIA Notarial Seal Donna M. Wanamaker, Notary Public City of Allentown, Lehigh County My Commission Expires Feb. 25, 2008	Signature
	Member, Pennsylvania Association of Notaries	President
	DOMMO MD MAMAKEL Notary Public	Title
	 (f) Statement of Changes in Liabilities Subortion (g) Computation of Net Capital. (h) Computation for Determination of Resertion (i) Information Relating to the Possession of A Reconciliation, including appropriate Computation for Determination of the R 	lition. Equity or Partners' or Sole Proprietors' Capital. ordinated to Claims of Creditors. rve Requirements Pursuant to Rule 15c3-3.
	(l) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Repor	rt. acies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS
FOR THE YEARS ENDED
DECEMBER 31, 2005 AND 2004
&
INDEPENDENT AUDITORS' REPORT
&
ADDITIONAL INFORMATION
&
INTERNAL CONTROL REPORT

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The Power of Ideas

INDEPENDENT AUDITORS' REPORT

Stockholders of Cornerstone Institutional Investors, Inc.:

We have audited the accompanying statement of financial condition of Cornerstone Institutional Investors, Inc. (the "Company") as of December 31, 2005 and 2004, and the related statements of operations, changes in stockholders' equity and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cornerstone Institutional Investors, Inc. as of December 31, 2005 and 2004, and the results of its operations and its cash flows for the years then ended in conformity with the accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The additional information, as listed in the accompanying table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Hazleton, Pennsylvania

February 1, 2006

nents Endulph, LCC

STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2005 AND 2004

	2005	2004
<u>ASSETS</u>		
ALLOWABLE ASSETS: Cash Deposits with clearing organization Commissions and advisory fees receivable	\$ 281,578 38,763 128,588	\$ 149,278 32,918 69,368
Total allowable assets	448,929	251,564
NONALLOWABLE ASSETS: Nonmarketable securities Deposits Security deposits Commissions and advisory fees receivable, over 30 days	66,600 623 4,380 11	20,100 993 4,380 485
Total nonallowable assets	71,614	25,958
TOTAL	\$ 520,543	\$ 277,522
LIABILITIES AND STOCKHOLDERS' EQI	JITY	
LIABILITIES: Accounts payable Commissions payable, affiliate Accrued affiliate expense reimbursement	\$ 52,849 51,000 69,475	\$ 960 4,397 64,668
Total liabilities	173,324	70,025
STOCKHOLDERS' EQUITY	347,219	207,497
TOTAL	\$ 520,543	\$ 277,522

STATEMENT OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2005 AND 2004

	2005	2004_
REVENUES:		
Commission income	\$3,010,806	\$ 2,211,094
Interest income	2,166	965
Total revenues	3,012,972	2,212,059
EXPENSES:		
Commissions	1,692,837	1,226,493
Affiliate expense reimbursement	874,225	807,880
Professional fees	69,188	16,607
Rent	37,383	26,737
Insurance	36,318	19,114
Advisory management fees	35,500	_
Office supplies and expenses	25,264	13,489
Employee reimbursable expenses	20,838	19,106
Regulatory fees and expenses	20,417	15,822
Occupancy operating expenses	17,594	11,083
Data communications	11,519	11,519
Postage	9,837	7,002
Computer expense	3,782	2,924
Referral expense	3,128	-
Mercantile and other taxes	2,788	2,869
Licenses	2,369	1,569
Telephone	2,276	3,317
Dues and subscriptions	2,125	2,065
Website maintenance	2,048	-
Continuing education	1,946	1,276
Miscellaneous	1,163	307
Marketing expense	421	-
Equipment maintenance expense	284	-
Charitable contributions	-	1,450
Outsourcing expense		900
Total expenses	2,873,250	2,191,529
NET INCOME	\$ 139,722	\$ 20,530

STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2005, AND 2004

		TOTAL	\$ 186,967	20 530	0,000	207,497	0	139,722	\$ 347,219
		TC	\$ 18	C	7	20	•	13	\$ 34
	RETAINED	EARNINGS	\$111,967	20 530	20,000	132,497	100	139,722	\$272,219
AND 2004	PAID-IN	CAPITAL	\$ 74,999			74,999			\$ 74,999
=K 31, 2005	COMMON STOCK	AMOUNT	\$			~		1	\$ 1
VEV VECEMBI	COMMON	SHARES (a) AMOUNT	100			100			100
FOR THE TEARS ENDED DECEMBER 31, 2003 AND 2004			BALANCES, DECEMBER 31, 2003	NETINCOME		BALANCES, DECEMBER 31, 2004		NET INCOME	BALANCES, DECEMBER 31, 2005

(a) Authorized 1,000 shares at no par value, 100 shares issued and outstanding.

STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2005 AND 2004

	2005	2004
CASH FLOWS PROVIDED BY OPERATING ACTIVITIES: Net income Adjustments to reconcile net income to net cash provided by operating activities: Changes in assets and liabilities:	\$139,722	\$ 20,530
Deposits with clearing organization Commissions receivable	(5,845)	3,974
Deposits	(58,746) 370	(26,545) (299)
Accounts payable	51,889	(31)
Commissions payable, affiliate	46,603	(4,257)
Accrued affiliate expense reimbursement	<u>4,807</u>	31,499
Total adjustments	39,078	4,341
Net cash provided by operating activities	178,800	24,871
CASH FLOWS USED IN INVESTING ACTIVITIES Purchase of investment	(46,500)	
NET INCREASE IN CASH	132,300	24,871
CASH, BEGINNING OF YEAR	149,278	124,407
CASH, END OF YEAR	\$281,578	\$149,278
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITIES Exercise of warrants held	\$ 20,100	<u>\$</u>

NOTES TO FINANCIAL STATEMENTS

1. Nature Of Operations And Summary Of Significant Accounting Policies

NATURE OF OPERATIONS

Cornerstone Institutional Investors, Inc. (the "Company"), a Pennsylvania corporation, was incorporated on November 13, 1997 and began operations on June 24, 1998. The Company operates as a "fully-disclosed introducing general securities" broker/dealer and registered investment advisor. The Company does business in the following products:

401(k) Compensation Plans Mutual Funds Equities Variable Life/Annuity Contracts Investment Supervisory and Advisory Services.

The Company is registered as a broker/dealer and registered investment advisor with the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and several states.

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

REVENUE RECOGNITION

Commission income on securities transactions is recorded on a trade date basis; referral fees are recognized as income when received, and advisory fees are recorded as income in the quarter in which they are earned.

INCOME TAXES

The Company and its stockholders have elected to be treated as a small business corporation for federal and state income tax purposes. Accordingly, no provision has been made for federal and state income taxes as such liabilities are personal liabilities of the Company's stockholders.

ADVERTISING

Advertising programs are included in affiliate expense reimbursement and are charged to expense during the period in which they are incurred. Advertising expenses were \$1,454 and \$1,272 for the years ended December 31, 2005 and 2004, respectively.

2. COMMISSIONS AND ADVISORY FEES RECEIVABLE

The Company utilizes the services of a clearing broker to execute securities transactions for the Company's customers. The Company is paid commissions by the clearing broker for all transactions executed on behalf of the Company's customers. In addition, the Company receives commissions from insurance companies for the sale of variable life and annuity contracts. The advisory fees are asset-based fees deducted from the Company's clients' investment accounts by the custodian of the client's investments. The fees are forwarded to the Company by the custodian of the clients' assets. The commissions and advisory fees receivable are reported at amounts the company expects to collect on balances outstanding at year-end. The commissions and advisory fees receivable are considered fully collectible by management and accordingly no allowance for doubtful accounts is considered necessary. The Company had commissions and advisory fees receivable at December 31, 2005 and 2004 in the amount of \$128,599 and \$69,853, respectively.

3. NONMARKETABLE SECURITIES

Nonmarketable securities include investment securities (a) for which there is no market on a securities exchange or no independent publicly quoted market, (b) that cannot be publicly offered or sold unless registration has been effected under the Securities Act of 1933, or (c) that cannot be offered or sold because of other arrangements, restrictions, or conditions applicable to the securities or to the Company.

Estimated fair value of securities not readily marketable consisted of the following at December 31:

	<u>2005</u>	<u>2004</u>
Voting trust certificates Stock warrants	\$66,600 	\$ - _20,100
Total	<u>\$66,600</u>	<u>\$20,100</u>

4. NET CAPITAL REQUIREMENT

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2005, the Company had net capital of \$275,605 which was \$225,605 in excess of its required net capital of \$50,000. The Company's ratio of aggregate indebtedness to net capital was .63 to 1 at December 31, 2005.

5. EXEMPTIVE PROVISION OF RULE 15c3-3

The Company does not carry security accounts for customers or perform custodial functions relating to customer securities, and since it does not control, possess or put at risk any customers funds or securities, the Company qualifies for exemption under subparagraph (k)(2)(ii) of the provisions of Rule 15c3-3 which otherwise requires disclosure of the "Computation for Determination for Reserve Requirements" and the schedule of "Information for Possession or Control Requirements."

6. COMMITMENTS

The Company leases various office equipment under operating leases. The Company entered into a five-year lease on September 1, 2001 for rental of its main office. The space is shared with an affiliated company. The Company's share of space was 34% for 2005 and 25% in 2004. The Company began using 34% of the space as of December 1, 2005 and does not foresee a change in usage. The Company is jointly and severally liable to the terms contained in the lease. The Company's share of the future minimum rental payments are as follows:

YEAR ENDING:

2006

\$25,385

In addition, the lease calls for payments of estimated operating expenses for each year for the term of the lease. The total estimated operating expenses for the 2006 year are \$14,141. The Company is sharing these expenses with an affiliated company. The Company's share is 34% for 2005.

Total rent expense amounted to \$37,383 in 2005 and \$26,737 in 2004.

7. RELATED PARTY TRANSACTIONS

The Company uses office space for its branch office in a building owned by a partnership wherein one of the Company's stockholders is a general partner. No rent expense was paid for this office in 2005 and 2004.

The Company has agreed to reimburse an affiliated corporation owned by its stockholders for salaries, benefits, management services, consulting and other administrative expenses paid on behalf of the Company. The total amount reimbursed was \$874,225 and \$807,880 for the years ended December 31, 2005 and 2004, respectively. Through November 27, 2003, the affiliate had agreed to waive payments in the event that such payments should cause a net capital violation or a proximity to net capital. Effective November 28, 2003, the Company entered into a new management agreement with the affiliate whereby it will no longer waive payments in the event that such payment should cause a net capital violation or a proximity to net capital, but has agreed to provide funds to the company for operational expenses if needed, including contributing additional paid-in capital or through a subordinated loan in compliance with the financial responsibility rules of the Securities and Exchange Commission.

The Company has an agreement with another corporation owned by the Company's stockholders whereby they have agreed to forward all commissions, net of a 15% processing charge paid to the Company by its various insurance carriers for the sale and renewal of variable life insurance products. Commissions paid by the Company to this affiliate were \$1,692,837 and \$1,226,493 for the years ended December 31, 2005 and 2004, respectively. The current agreement expired December 31, 2005 and has been renewed for a six-month period ending June 30, 2006. The affiliate has agreed to waive payments in the event that such payments should cause a net capital violation or a proximity to net capital. Amounts due to this affiliate were \$51,000 and \$4,397 as of December 31, 2005 and 2004, respectively.

The stockholders are in a position to influence the net income of the Company for the benefit of other companies that are under their control.

8. CONCENTRATION OF CREDIT RISK

The Company maintains its cash in high quality financial institutions. The balances, at times, may exceed the federally insured limits.

9. Subsequent Event

On January 13, 2006, Harleysville National Bank (the "Bank") acquired all of the outstanding stock of the Company. In addition, the Bank also acquired the outstanding stock of Cornerstone Financial Consulting, Ltd. (a related party), and the assets of Cornerstone Advisors Asset Management, Inc. (a related party). As a result of this transaction, the Company ceased to qualify as an S corporation and will consequently be treated as a C corporation for federal and state income tax purposes effective January 13, 2006.

COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2005

COMPUTATION OF NET CAPITAL				
TOTAL STOCKHOLDERS' EQUITY				
DEDUCT EQUITY NOT ALLOWABLE FOR NET CAPITAL	-			
TOTAL STOCKHOLDERS' EQUITY QUALIFIED FOR NET CAPITAL	347,219			
LESS: DEDUCTIONS AND/OR CHARGES, Nonallowable assets	71,614			
NET CAPITAL	\$ 275,605			
COMPUTATION OF AGGREGATE INDEBTEDNESS				
TOTAL AGGREGATE INDEBTEDNESS LIABILITIES: Accounts payable Commissions payable Accrued affiliate expense reimbursement	\$ 52,849 51,000 69,475			
Total aggregate indebtedness liabilities	173,324			
TOTAL AGGREGATE INDEBTEDNESS	\$173,324			
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT				
REGULATORY MINIMUM	\$ 50,000			
CALCULATED MINIMUM BASED ON AGGREGATE INDEBTEDNESS	<u>\$ 11,555</u>			
REQUIRED CAPITAL	\$ 50,000			
NET CAPITAL IN EXCESS OF REQUIREMENT	\$ 225,605			
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	.63 TO 1			
RECONCILIATION WITH COMPANY'S COMPUTATION				
INCLUDED IN PART II OF FORM X-17A-5 AS OF DECEMBER 31, 2005; NET CAPITAL, AS REPORTED IN COMPANY'S PART II (UNAUDITED) FOCUS REPORT	\$ 275,605			
NET AUDIT ADJUSTMENTS				
NET CAPITAL, PER ABOVE	\$ 275,605			

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENT UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2005

Not Applicable: The Company has complied with the exemptive provisions of Rule 15c3-3 under subparagraph (k)(2)(ii). The Company's business is limited to the distribution of mutual funds and/or variable life insurance or annuities. The Company does not hold customer funds or safekeep customer securities. The Power of Ideas

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17A-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

Stockholders of Cornerstone Institutional Investors, Inc.:

In planning and performing our audit of the financial statements and additional information of Cornerstone Institutional Investors, Inc. (the "Company"), for the year ended December 31, 2005, we considered its internal control, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons.
- 2. Recording of differences required by Rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2005, to meet the SEC's objectives.

This report is intended solely for the information and use of management, others within the organization, the SEC and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than those specified parties.

Hazleton, Pennsylvania

aund further LLC.

February 1, 2006